

RESOLUTION NO. 2016129

RE: REAPPOINTMENTS AND APPOINTMENTS TO THE DUTCHESS COUNTY ENVIRONMENTAL MANAGEMENT COUNCIL

Legislators FORMAN, MICCIO, STRAWINSKI, WASHBURN, SURMAN, SAGLIANO, LANDISI, and HORTON offer the following and move its adoption:

WHEREAS, vacancies exist effective July 1, 2016, on the Dutchess County Environmental Management Council, and

WHEREAS, John F. DiGilio, Peter Berasi, and Lalita Malik have expressed their desire to be reappointed to the Dutchess County Environmental Management Council, and

WHEREAS, Gail Beverly and Charles May have expressed an interest to be appointed to the Dutchess County Environmental Management Council, now, therefore, be it

RESOLVED, that the Dutchess County Legislature does hereby reappoint the following as members of the Dutchess County Environmental Management Council for a two-year term commencing July 1, 2016, and expiring on the 30th day of June 2018:

<u>Reappointment</u>	<u>Term Expires</u>
John F. DiGilio 77 Whittier Boulevard Poughkeepsie, NY 12603	June 30, 2018
Peter Berasi 9 Alpine Drive Hopewell Junction, NY 12533	June 30, 2018
Lalita Malik 61 Patrick Drive LaGrangeville, NY 12540	June 30, 2018

, and be it further

RESOLVED, that the Dutchess County Legislature does hereby appoint the following as members of the Dutchess County Environmental Management Council for a two-year term commencing July 1, 2015, and expiring on the 30th day of June 2017:

<u>Appointment</u>	
Gail Beverly 80 Diddell Road Wappingers Falls, NY 12590 (Filling unexpired term of Barbara Barosa)	June 30, 2017
Charles P. May 69 Patrick Drive Lagrangeville, NY 12540 (Filling unexpired term of Robert Cohen)	June 30, 2017

STATE OF NEW YORK

ss:

COUNTY OF DUTCHESS

This is to certify that I, the undersigned Clerk of the Legislature of the County of Dutchess have compared the foregoing resolution with the original resolution now on file in the office of said clerk, and which was adopted by said Legislature on the 7th day of July 2014, and that the same is a true and correct transcript of said original resolution and of the whole thereof.

IN WITNESS WHEREOF, I have hereunto set my hand and seal of said Legislature this 7th day of July 2014.

Gail Beverly

Mobile: 845.797.2045

Preferred Contact Method: e-mail or text

GBeverly@NatureAlum.Berkeley.edu

LinkedIn Profile : www.linkedin.com/in/gbeverly/

CAREER SUMMARY

I am a former global IT programs executive turned sustainability consultant with professional certifications in sustainable development. My purpose is to apply the business acumen and strategic planning expertise accumulated in high-technology global enterprise to help organizations transform their businesses with smart green programs and management systems. My history is that of a creative, solutions-driven professional with extensive global leadership experience in highly matrixed organizations. I bring expertise in building and managing global teams to develop new programs with stakeholders inside and outside the company. I have consistently demonstrated the ability to inform and cultivate key influencers in the development of strategic programs and to design business systems in start-up mode. My initiatives are aided by strong communication and presentation skills and well-honed experience presenting at conferences and running advisory boards. I am proud to have a reputation as a person who works across organizations and can bridge different disciplines to get things done. I am a leader and well regarded by team members and colleagues as a strategic direction setter, a doer, and a mentor. I help people solve problems, manage integrated teams to overcome complex issues and see projects through to successful execution in order to achieve business objectives.

PROFESSIONAL EXPERIENCE

SOLAR PV PROGRAM MANAGER

2009-2.2015

New York State Solar Farm, Modena, N.Y. - Program and Operations Manager.

Reporting to the company CEO, I manage key sales programs, such as Solarize Hudson Valley, and write the RFPs for commercial projects. In 2015, we won 80% of RFPs submitted. I manage the commercial pipeline for the sales team and develop the accounts up to the proposal presentation phase. I provide business and operational advice to the company executives on personnel, legal and policy matters and prepare the formal documentation on these issues for the CEO. In this fast-growing company, I provide thought leadership on the evolution of the management system, including the Sustainability Plan, Marketing Plan, end-to-end Customer Management Process and sales team management.

In 2015, to-date my programs resulted in well over 700 kW of new residential opportunity for the company and over 1500 kW of commercial opportunity.

SUSTAINABILITY CONSULTANT

2009-2.2015

- Projects include:
 - LEED BD+C certification consulting
 - Business Strategy consulting – bio-materials start-up
 - Cragmoor Association Tiny House Design Competition
 - Aleutian Islands Living Building Challenge Design Competition project
 - Project management for a small grocery LEED Retail: CI renovation project
 - Project management for a multiple-unit residential LEED for Homes project
 - Guest instruction at the SUNY Ulster Sustainable Building Advisor course
 - Curriculum revision for the Sustainable Building Advisor Institute (SBAI)
 - Green building seminar programming for southern Dutchess and Putnam counties in New York (USGBC)
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Gail Beverly

IBM

1981 – 1H2009

Channels Strategy and Management/Channels Integration - 2006–2009

Presented at WW sales and educational conferences on diverse topics, including acquisition channels enablement, services strategy, business partner relationship management, technical support best practices and product introductions.

Storage and Data Services Channels Executive, IBM Global Technology Services

- Developed Global Business Partner strategy for IBM professional services storage services line of business and manage execution WW to grow signings and revenue. Q1 2009 revenue goals exceeded - 125% of target.
- Led the channels integration team for multi-million dollar acquisitions, including Softek and NOVUS.
- Developed new sales channels WW for acquisition product suites with IBM's major storage business partners such as AVNET, Mainline, Bell Micro and Tectrade.
- Established and drove achievement of BP participation targets WW. Establish management system needed to run a fact and data driven business, ensuring field coverage, channel enablement resources, reporting structures, sales enablement tactics and training of internal teams and Business Partners.
- Solved funding and operational issues as the interface between geographies and global executive leadership team.

Technical Support Management - 2001 – 2005

Developed and ran global Business Partner advisory groups. Designed award-winning website and marketing content.

WW Business Partner Technical Support Manager, IBM Systems & Technology Group

Drove improvements to IBM Business Partner support and enablement across the IBM hardware platform businesses, servers and storage. Address solutions assurance issues, develop rules-of-engagement protocols with reseller partner channel, develop enablement programs for Business Partners' customer demo centers and manage pervasive issues team.

Lead large cross-organizational team to develop technical support programs for strategic cross-platform solutions development offerings "Project Synchronicity". Lead senior technical and executive team technical support analysis for Dassault Systems in Paris.

Global Technical Support Marketing Program Manager, IBM Storage Systems Group

Created WW technical support marketing program for IBM's storage hardware business. Started program from blank slate, educated all participants, gained executive recognition and support for program goals and resource allocation. Created global channel readiness criteria for storage business. Lead US and German team to create tracking database for Total Storage Solution Centers.

Channels Marketing/Marketing Operations - 1994 -- 2000

Partner Development Manager Global Systems Integrator Marketing

Business Partner development manager for the IBM S/390 mainframe business, created sales support systems and allocated resources to key global systems integrators, such as Accenture, CSC, CGEY, KPMG and Deloitte. Developed joint marketing programs with these firms to introduce and demonstrate mainframe technologies to their client base. Created the HW loaner program for GSIs. Collaborated with Systems Integrator sales team to create customer marketing events.

Business Development Manager S/390 Partners in Development

Provided relationship management and porting support to ISVs, such as TrendMicro for the IBM S/390 Domino OS business. Drove 25% of all engagements in a team of eight.

Marketing Education Strategy Manager

Created S/390 Marketing and Sales education strategy and courses. Designed and produced award-winning Top Gun web site.

Gail Beverly

WW Field Skills Manager

Created assessment vehicle for S/390 systems sales and marketing skills WW. Produced award winning SG&A analysis.

Marketing Management and Operations

Managed executive marketing strategy councils and development of mainframe HW process, Integrated Product Development. Lead production of award-winning 1994 Large Systems Computing Division (LSCD) MDQ Application assessment effort.

SW/HW/Systems Development - 1979 – 1994

Management and site leadership roles, IBM Mid-Hudson Valley Programming Lab

Key projects were winning ISO9000 audit passage for 2800 person development laboratory, development of system test programs for mainframe computer systems and leadership of performance test team for publication of results concurrent with systems announcements.

DIVISIONAL AND SITE AWARDS - IBM

2005: Storage Systems Technical Sales Support Strategic and BP support programs development

2005: Solutions Support Work Group Tool Suite

2003: IBM Technical Support Marketing Leadership Award for Integration of Servers and Storage TSM

2002: IBM Technical Support Marketing Leadership Gold Award Storage Systems Group Technical Support Revenue Optimization

1998: Site Diversity Leadership Recognition for Diversity Program Development

1998: Top Gun Web Site design and project leadership

1997: SG&A Best of Class Competitive Task Force leadership

1995: 1994 LSCD MDQ Division Assessment results on Customer Satisfaction and Relationship Management.

1993: IBM Enterprise Systems Leadership Award for MHVPL ISO9000 Project Leadership

FORMAL EDUCATION

- B.S., Conservation of Natural Resources, University of California, Berkeley

OTHER PROFESSIONAL TRAINING

- 10.2014 – Master Composter course; University of Vermont Master Gardener program
- 9.2010 - Leadership in Energy and Environmental Design (LEED) Green Associate certification
- 7.2010 – Sustainable Building Advisor certification (CSBA)
- 11.2009 - Green Roofs Professional (GRP) certification, Green Roofs for Health Cities (GRHC)
- George Washington University/IBM Project Management curriculum course work completed. 4Q97 – 4Q99
- Management training, technical/professional development, quality management and assessment, business administration, brand management; IBM Management Development, 1981 – 1997
- Applications Programming, Pace University, NY, 1978 – 1979

Gail Beverly

TEACHING

Sustainable Building Advisor course, SUNY Ulster – 6.2011, 10.2012, 12.2013. Guest lecturer teaching final summary of course material.

INDUSTRY ASSOCIATIONS

Chair, Program and Education Committee, Hudson Valley Branch, NY Upstate Chapter, US Green Building Council, 3.2013- 3.2014.

Member, Program and Education Committee, Steering Committee, Hudson Valley Branch, NY Upstate Chapter, US Green Building Council, 2010 – 3.2013

PUBLICATIONS

Sustainability - Alaskan Style; Sustainable Building Advisor institute website; July 2, 2012.

Anthropologist on the Design Team: The Making of An Unangan Home; BuildingGreen website; March 25, 2013

EnviroMuse environmental columns; Poughkeepsie Journal My Valley section; April, 2012 – December, 2014. .

CHARLES P. MAY

69 Patrick Drive, Lagrangeville, N.Y. 12540 Res: 845-223 6718 Bus: 845-896-2747
E-Mail: charlespmayassoc@aol.com

SUMMARY OF QUALIFICATIONS

Extensive and successful experience with major emphasis in the areas of Site Development, Construction and Project Management, Environmental/Ecological Analysis, Engineering and Operations Management. Welcomes the opportunity to be challenged by difficult situations and be measured by results.

AREAS OF COMPETENCY INCLUDE

Site Planning/Engineering	Project Planning/Approvals
Environmental Planning/Analysis	Development Feasibility Studies
Architectural Design/Planning	Impact Assessment - EAF/EIS

EFFECTIVENESS

Site Planning/Engineering

Project management positions have entailed the responsibility for planning, implementation, design and development of projects related to park/recreation, transportation facilities, new housing, institutional and commercial developments. Specific duties include budgeting, project scheduling, and presentations to planning boards, construction detailing, site grading, hydraulic calculations, road and drainage profiles, hydrologic analysis and design for detention ponds utilizing TR-55 methodology.

Environmental/Ecological

Developed site analysis studies to determine preservation enhancement or proper use of land features, the desired settings for structures and evaluation of problems relating to erosion, wetlands, soils, hydrology, and natural resource features. Implemented Environmental Assessment Studies and Environmental Impact Statements from initial positive declaration to acceptance.

Management

Charged with the responsibility for project design, construction, and project management for a variety of completed projects. Responsible for management of operations, manpower scheduling, cost analysis, subcontract supervision, professional, technical, and clerical support for a staff of up to thirty personnel. Formulated corporate policy and marketing programs.

Zoning/Planning

Developed and/or implemented land use plans, code compliance and provided technical assistance to local planning and zoning boards. Initiated programs of site development review procedures, to account for development considerations; such as, economic impact, compatibility with surroundings, air, water, noise, traffic, visual, historic and archaeological impact.

EDUCATION

M.B.A. Management - Taylor University

B.S. Degree Landscape Architecture
Michigan State University

REGISTRATIONS

Registered Landscape Architect
New York - Connecticut - New Jersey

PROFESSIONAL SEMINARS

Fond and Lake Management and Restoration
Wetlands: Ecology, Creation and Restoration
Methodology of Delineating Wetlands
Hydric Soil Identification
Wetland Vegetation Identification
Soil and Sedimentation Control
Fresh Water Wetlands Construction Techniques
Storm Water Management for Engineers

PROFESSIONAL AFFILIATIONS

American Society of Landscape Architects - Member
Town of Wappinger Planning Board - Former Member
New York State Council of Landscape Architects - Member
Federal Trust for Historic Preservation
Institute of Ecosystem Studies - Instructor
National Association of Home Builders
New York State Builders Association
Builders Association of the Hudson Valley

EMPLOYMENT HISTORY

Charles P. May and Associates, P.C., Fishkill, New York

PRESIDENT

1986 - Present

Provide site development plans, environmental impact statements for sub divisions, condominiums, high-end residential and estates. Review of environmental submissions for various local towns and villages.

Daniel, Mann, Johnson, Mendenhall, Architects & Engineers, White Plains, New York

PROJECT MANAGER

1982 - 1986

A major architectural and engineering firm with 40 offices internationally.
Home Base: Los Angeles, California

MILITARY

United States Navy
Honorable Discharge

RECENT PROJECT ACCOMPLISHMENTS

BERKELEY SQUARE SENIOR CITIZEN HOUSING PROJECT
Imperial Boulevard, Village of Wappinger Falls, New York
Site Development Plan and Approvals for 150 Unit Senior Housing Project

MOUNT ST. MARY COLLEGE ATHLETIC FACILITY
Powell Avenue, Newburgh, New York
Comprehensive Site Development Plans for Soccer and Baseball Fields

VILLAGE OF FISHKILL MASTER PLAN FOR SARAH TAYLOR PARK
Route 9, Fishkill, New York
Master Site Development Plan for a 30 Acre Park and Recreation Facility

ROLLING MEADOWS SUBDIVISION
Route 55, Town of LaGrange, New York
Master Site Development Plan for 130 Lot Cluster Subdivision

NEW PALTZ GENERAL SCHOOL DISTRICT
196 Main Street, New Paltz, New York
Site Development Plan, Grading and Drainage Plans for Football, Soccer, and Baseball Fields

STONELEDGE SENIOR HOUSING PROJECT
Farm Lane, Hyde Park New York
Site Development Plans and Approvals for 84 Unit Senior Housing Project

WHITE BIRCH SUBDIVISION
Shirley Avenue Fishkill, New York
Site Development Plans and Approvals for 30 Lot Subdivision

COLONIAL GOLF AND COUNTRY CLUB
Hunter, New York
Golf Course Design for Additional 9 Hole Course

THE METROPOLITAN MUSEUM OF ART
82nd Street & 5th Avenue
New York City, New York
Sackler, Lehman, American and Rockefeller Wings

MIDDLECREST SENIOR HOUSING PROJECT
Unlig Road Middletown, New York
Site Development Plans and Approvals for 200 Unit Senior Housing Project

FRANKLIN SQUARE vs. OMINPOINT
Franklin Square, New York
Visual/Viewshed Analysis for T-Mobile Cell Tower Application
Expert Testimony

T-MOBILE vs. CITY OF WHITE PLAINS
City of White Plains, New York
Visual/Viewshed Analysis for T-Mobile Cell Tower Application
Expert Testimony

ORANGE & ROCKLAND UTILITIES
Nanuet, New York
Visual/Viewshed Analysis for the Snakehill Substation