

RESOLUTION NO. 2016164

RE: APPOINTMENT OF GLENN R. MARCHI, Ph.D. AS
COMMISSIONER OF CENTRAL AND INFORMATION SERVICES

Legislators SAGLIANO, BORCHERT, MICCIO, and BOLNER
offer the following and move its adoption:

WHEREAS, Timothy Mahler, the Commissioner of Central and Information Services ("OCIS"), is retiring from county service on or about July 15, 2016, thus creating a vacancy in OCIS, and

WHEREAS, pursuant to Article V, Section 5.01 of the Dutchess County Charter, the County Executive shall appoint the Commissioner of OCIS subject to confirmation by the County Legislature, and

WHEREAS, the curriculum vitae of Glenn R. Marchi, Ph.D., is attached hereto,
and

WHEREAS, the County Executive has determined that Glenn R. Marchi, Ph.D., is qualified to perform the duties of the position of Commissioner of OCIS and has appointed him to that position, now, therefore, be

RESOLVED, that the Legislature of the County of Dutchess does hereby confirm the appointment of Glenn R. Marchi, Ph.D., to the position of Commissioner of Central and Information Services of Dutchess County effective July 18, 2016.

CA-104-163
CAB/kvh/G-0115
6/27/16

STATE OF NEW YORK
COUNTY OF DUTCHESS

ss:

This is to certify that I, the undersigned Clerk of the Legislature of the County of Dutchess have compared the foregoing resolution with the original resolution now on file in the office of said clerk, and which was adopted by said Legislature on the 11th day of July 2016, and that the same is a true and correct transcript of said original resolution and of the whole thereof.

IN WITNESS WHEREOF, I have hereunto set my hand and seal of said Legislature this 11th day of July 2016.

CAROLYN MORRIS, CLERK OF THE LEGISLATURE

Glenn R. Marchi, Ph.D.

11 Doran Drive, Hopewell Junction, NY 12533, O: 914-674-7661, C: 845-453-0999, marchi25@hotmail.com

PROFESSIONAL PROFILE

Accomplished information technology (IT) professional, educator and military veteran experienced in industry, academics and military who can apply creative IT solutions to improve government efficiency, effectiveness and responsiveness. Proven leadership developing and supporting innovative IT solutions; managed budgets up to \$25M; strong customer service experience; and certified Project Management Professional (PMP) with excellent team building, problem solving, people management and communication skills.

PROFESSIONAL EXPERIENCE

Mercy College, Dobbs Ferry, NY Jun 2012 - Present

Director of Operations

Mercy College is a private, non-profit, liberal arts college of 10,000 students in New York City area.

Responsible to improve performance and reduce costs of college administration and IT services at four campus locations Dobbs Ferry, Bronx, Manhattan and Yorktown.

- Provided strategic planning and direction for IT infrastructure, software purchase, budgeting and service contracting
- Improved the efficiency of the college's operations such as enhanced on-line services to the college and public through newly designed web services
- Worked closely with senior leadership to gather project needs, objectives and requirements on IT projects such as the new digital marketing platform to support admissions operations
- Implemented Enterprise Content Management (ECM) system which improved college efficiencies; \$1.2M savings
- Designed and implemented College Dashboards that provides up-to-date statistics and indicators on college operations; \$500,000 savings

Diageo, Norwalk, CT

Nov 2002 - Jun 2012

Director of Corporate Relations

Diageo is the world's leading premium drinks business employing 23,000 people in 180 countries- \$9B revenue.

Responsible for annual fiscal budget, business and IT processes to support federal and state government affairs, external and internal communications, charitable contributions and humanitarian support; reported to Executive Vice President of North America Corporate Relations.

- Provided oversight of core business processes such as strategic planning, IT, government affairs, finance, crisis management, and compliance and ethics
- Forecasted and managed \$25M annual operating budget and reduced costs by 20 percent
- Hired by Diageo to establish a program management office (PMO); managed \$126M project portfolio

Ameritrade Holding Corporation, Purchase, NY

Jun 2000 - Jan 2002

Director of Project Office

Ameritrade is the largest online consumer brokerage in America with 2,200 employees and \$1B revenue.

Responsible to establish a PMO with well-defined processes, systems and best practices to manage IT projects.

- Facilitated key role in \$47M revenue increase by providing project oversight for two strategic acquisitions; Financial Passport and National Discount Brokerage
- Established, recruited and staffed PMO as liaison between business units and technology; improved on-time delivery of brokerage, trading and security projects from 53 to 90 percent

PROFESSIONAL EXPERIENCE (Con't)

IBM Corporation, Poughkeepsie, NY

Jan 1983 - Jun 2000

Data Center Operations and Certified Senior Project Manager

IBM is the world's largest IT services provider with 341,000 employees in 160 countries with \$91B revenue.

Responsible for leading infrastructure web-hosting and software development, data center operations, and leading 300-member function as ISO 9001 Council Chairperson.

- Consolidated three data centers (135k square feet) into one; reduced IT costs by 25% at IBM
- Supervised team of 30 to plan, build and launch IBM's premier business-to-business (B2B) website, commerce and teleweb for IBM's elite gold customers; deployed largest IBM website of 32 web servers
- Managed the web hosting of procurement portal for Taiwanese government; enabled single sign-in to multiple procurement systems
- Supervised software development team to achieve e-business client inventory control for 340,000 global workstations; saved \$2.5M and improved corporate asset management of hardware/software

CONSULTING EXPERIENCE (3-6 month contracts)

Intelltech International, North Salem, NY

Sep 2002 - Nov 2002

Vice President of Project Management

Intelltech is a private consulting company that provisions knowledge management solutions.

Responsible for planning and implementing knowledge management solutions for private/government sectors.

- Provided project management oversight for \$65M implementation of an e-document workflow solution for the U.S. Department of Transportation to digitize manual processes for 16 Federal agencies

Cervalis, Wappingers Falls, NY

Feb 2002 - Jul 2002

Director of Solutions Delivery

Cervalis is a pre-IPO startup company that provides IT outsourcing services.

Responsible to plan and implement ultra-secure, high-performance IT outsourcing solutions.

- Reduced customer IT costs by 21% using Windows/Linux co-location and managed hosting, disaster recovery, and business continuity planning by utilizing IT Infrastructure Library (ITIL) best practices

TEACHING EXPERIENCE

University of Connecticut, Stamford, CT

Sep 2007 - Present

School of Business

Adjunct Professor

- Graduate teaching: OPIM 5165: Management Information Systems 2013 - 2016
MBA course on how to manage information technology for business success - classes of 20-45
- Graduate teaching: MGMT 5894-M21: Global Crisis Management 2011 - 2012
Created new course in crisis management; capstone exercise with community leaders - classes 30-40
- Graduate teaching: MGMT 5894-M20: Management Issues in Asia 2010 - 2012
Distance learning course on Asian management issues; coordinated 11-day academic visit to Beijing, Jinan and Shanghai, China to collaborate and learn with international business leaders; developed faculty/student exchange program with Shandong University, Jinan, China - classes of 38-40
- Undergraduate teaching: OPIM 3104: Operations Management 2007 - 2009
Planning, design, operation and control of systems which produce goods and services - class of 25

MILITARY EXPERIENCE

New York State Division of Military & Naval Affairs (DMNA), Latham, NY Jun 2001 - Present
Colonel, Commander of 12th Regimental Training Institute, New York Guard

New York Guard is a state domestic military response force reporting to New York State Governor Cuomo. Responsible for training military forces on state emergency preparedness and response. Top-secret security clearance. Report to Brigadier General.

Reserve Duty

- Senior liaison officer with Westchester Officer of Emergency Management during Hurricane Sandy 2012
- Director of IT for 42nd Division Material Management Center; supervised staff and managed systems
- Trained South African National Defense Force in Pretoria, South Africa, 2009
- 1st responder to World Trade Center attack, New York City on September 11, 2001

Active Duty

- Deployed to Iraq as battalion commander of 500 troops; also served in Kuwait and South Africa
- Awarded Bronze Star medal for meritorious service in combat during Operation Iraqi Freedom
- Conducted law enforcement investigations as Military Police Officer stationed in Germany

EDUCATION

University at Albany, State University of New York, Albany, NY
Doctor of Philosophy in Information Science (1999)

- Dissertation: Role of the Internet in Learning Organizations

U.S. Army War College, Carlisle, PA
Master of Science in Strategic Studies (2006)

- Major: Strategic leadership in joint, intergovernmental and multinational environments

Marist College, Poughkeepsie, NY
Master of Science in Computer Science (1986)

- GPA: 3.7/4.0, *Magna Cum Laude*

Indiana University of Pennsylvania, Indiana, PA
Bachelor of Science in Business Administration (1982)

- Major: Management Information Systems
- GPA: 3.6/4.0, *Magna Cum Laude*

CERTIFICATIONS

- Certified Project Management Professional (PMP)
- Master's Certificate in Project Management, George Washington University
- Lead Assessor, International Standards Organization (ISO) 9001 Quality

HONORS & AWARDS

- Mercy College - Engineering Excellence Award for \$1.8M athletic field-2014
- Diageo - Spirit of Supply Award-2011, Systems Applications Product Manufacturing Recognition-2006, Program Management Office (PMO) Excellence Award-2004
- Ameritrade - Technology Recognition for 1st Internet Financial Account Aggregation-2001
- IBM - Achievement Award for Data Center Consolidation-2000, Technology Award for e-Business Client Standardization-1999, Global Services Award for Software Distribution Development-1997

Glenn R. Marchi, Ph.D.

11 Doran Drive, Hopewell Junction, NY 12533, O: 914-674-7661, C: 845-453-0999, marchi25@hotmail.com

Position: Commissioner of Central and Information Services

REFERENCES

Michael Tolk, Assistant Vice President, Business Development and Sales, Cognizant Technology Solutions, 500 Frank W. Burr Blvd, Teaneck, NJ 07666

- Relationship: Former supervisor at Diageo
- Address: 7310 West Buckskin Trail, Peoria, AZ 85383
- Cell: 203-918-8686
- Email: tolk029@gmail.com
- Length of Relationship: 16 years

Salvatore Belardo, Ph.D. Professor Emeritus, Management Science & Information Systems, State University of New York, Albany, NY 12222

- Relationship: Former Ph.D. advisor and lifetime mentor SUNY Albany
- Address: 70 Cascade Terrace, Schenectady, NY 12309
- Office: 518-783-9730
- Email: s.Belardo@albany.edu
- Length of Relationship: 20 years

Gabriel Roy, Project Executive, IBM Corporation, 2455 South Rd, Poughkeepsie, NY 12601

- Relationship: Former supervisor IBM
- Address: 304 Overlook Rd, Poughkeepsie, NY 12603
- Cell: 845-797-4236
- Email: gaberoy@aol.com
- Length of Relationship: 20 years

