

COUNTY OF DUTCHESS Bid #RFB-DCP-26-17 AIR FILTERS Term: April 11, 2017 - April 10, 2019 w/two (2) one (1) year renewal options				
AWARDED VENDOR:	*Tristate Filter & HVAC Supplies, Inc. 72 Airport Drive Wappingers Falls, NY 12527 Contact: Amanda 917-577-3162 amanda@tristatefilter.com			
Description	Brand	MSRP/ Unit	% Disc	Total Unit Cost
Pleated 12x24x2 MERV8	Koch	\$7.35	64%	\$2.65
Pleated 14x30x1 MERV8	Koch	\$15.67	57%	\$6.74
Pleated 20x20x2 MERV 8	Koch	\$8.28	64%	\$2.98
Polyester Disposables 16 7/8x30x1	Koch	\$12.46	78%	\$2.74
Polyester Disposables 16x24x2	Koch	\$5.62	66%	\$1.91
Polyester Disposables 19.5x38x1	Koch	\$23.44	83%	\$4.10
ITEMS OTHER THAN ABOVE	% Disc off MSRP			
Item #1 Standard Pleat	60%			
Item #2 Anti-Microbial Pleat	51%			
Item #3 Fiberglass Disposables	45%			
Item #4 Polyester Disposables	45%			
Item #5 Foam Rolls	30%			
Items #6 Bag Filters	60%			
DELIVERY AND PAYMENT				
All Deliveries - FOB Destination, Freight Prepaid with no minimum requirement. Invoices for orders received will show MSRP/unit price, % discount, total unit price w/discount and total cost. See RFB-DCP-26-17 specifications for detailed terms and conditions.				
* Tristate Filter bought out Crawford Filtrations - effective 9/7/18.				

From: [Theohary, Mary Ellen \(Ellie\)](#)
To: [Theohary, Mary Ellen \(Ellie\)](#)
Subject: FW: Crawford Filtration Inc. Has Been Sold
Date: Monday, September 24, 2018 1:07:13 PM

From: Spens-Gallagher, Denise
Sent: Monday, September 24, 2018 10:16 AM
To: Theohary, Mary Ellen (Ellie) <mtheohary@dutchessny.gov>
Cc: Barresi, Gen <gbarresi@dutchessny.gov>; McAllister, Brendan <bmcallister@dutchessny.gov>; Aldrich, Mary <maldrich@dutchessny.gov>
Subject: FW: Crawford Filtration Inc. Has Been Sold

Denise Spens-Gallagher
Principal Account Clerk
DPW - Buildings
626 Dutchess Turnpike
Poughkeepsie, NY 12603
Phone: (845) 486-2123 Fax: (845) 486-2905
Email: dspens@dutchessny.gov

www.dutchessny.gov

From: Renna, Joseph
Sent: Monday, September 24, 2018 9:12 AM
To: Spens-Gallagher, Denise
Subject: FW: Crawford Filtration Inc. Has Been Sold

FYI

Joseph J Renna

HVAC SUPV

Department of public works

22 Market Street -Basement
Poughkeepsie, New York 12601
Phone-845-486-2009 or 2121

From: Thomas Crawford [<mailto:tom@crawfordfiltration.com>]
Sent: Wednesday, August 29, 2018 4:27 PM
To: Renna, Joseph
Subject: Crawford Filtration Inc. Has Been Sold

This announcement is extended to all our loyal customers over these past 40 years that have made us proud owners of Crawford Filtration Inc. After 40 years Karen and I have

made the decision to sell our business to Tristate Filter & HVAC Supplies, Inc. located in Bohemia, New York.

Our warehouse and offices in Wappingers Falls, New York will remain operating as usual and our valued employees, Chris and Katie, will continue in their regular jobs - serving your HVAC and Belt requirements.

If you have an Invoice open with us presently or one that is shipping before our closing date of September 7, 2018, your remittance will continue to be Crawford Filtration Inc., P.O. Box 294, Glenham, NY 12527. If you have an open order with us that will not ship until after this closing date, that order becomes the responsibility of Tristate and your Invoice will be generated by Tristate Filter.

We feel confident that going forward the Mohans at Tristate will continue to provide the same strong customer service and filtration value that you have come to expect from Crawford Filtration. Their product brochure is quite extensive and now not only will your HVAC requirements be met, but Tristate distributes a host of other industry related products; and we invite you to go to their website to see just what they offer:
www.tristatefilter.com.

I'll be staying on with Tristate during a 60 day transition period and after that will be consulting with them on a daily basis to ensure a smooth transition for all of our customers.

Karen and I have worked closely with many of you over these last 40 years; and some of you we have grown to know personally as well as professionally. It has been most rewarding for us to know that this small business we started on a whim in 1978 has grown into something we are extremely proud of.

Thank you for your business, and we know that you are in good hands going forward with Tristate Filter.

Many thanks,

Tom and Karen

72 Airport Drive
Wappingers Falls, NY
845-214-0310
tom@crawfordfiltration.com

Ms. Mary Ellen Theohary,

I hope this letter finds you in good spirits. As you may have learned, on September 7th 2018, Crawford Filtration was purchased by Tristate Filter & HVAC Supplies, Inc. The Purpose of this letter to inform you of the upcoming changes that will be taking place.

Our foremost priority is to make sure that the client experience is as smooth as possible during this transition time. In an effort to do this, Tristate Filter will be honoring all of the prices that have been set forth on any contracts previously won by Crawford Filtration. We will, however require that each of Crawford Filtration's accounts be set up in the Tristate Filter database.

Over the next few weeks you will receive via a welcome packet from Tristate Filter, this packet will include all of the necessary documents required to doing business with our company. In addition, it will also consist of very useful information for you, which includes contact information, line cards, NYS W9 Form, MBE Certificates, and more.

We hope to maintain the high level of service that Tom and Karen Crawford has been providing to the industry for the past 40 Years, and if there is anything you feel we can do that will help us attain this, please feel free to contact me directly at 917.577.3162. In addition, we will be contacting you over the next few months to set up a meeting time so that we can personally introduce ourselves to you and discuss the wide array of products and services we will be providing to you. If you'd like to set up a meeting any sooner, simply reach out to us and we'll be happy to abide. Thank you again for your patience and support. We look forward to doing business with you in the future!



Nitim Mohan

PRINCIPAL



16 Colt Court Ronkonkoma, NY 11779
631.803.2902
631.803.2617

72 Airport Drive Wappingers Falls, NY 12527

845.214.0310

845.214.0312

