

**COUNTY OF DUTCHESS**

**RFB-DCP-26-25**

On-Call Commercial/Industrial HVAC Contractor Services Construction, Renovation, Preventive Maintenance and Repair Services

**TERM: 08/01/25 - 07/31/28 with two (2) one (1) year renewal options**

<b>AWARDED VENDORS:</b>		<b>BPI Mechanical Service</b> 5 Hemlock Street P.O. Box 336 Latham, NY 12110 Contact: Daniel Keating 518-326-8450 dank@bpimechanicalservice.com			<b>Clean Air Quality Service, Inc.</b> 161 Brady Avenue Hawthorne, NY 10532 Contact: Russell Seacor 914-769-7700 rseacor@caqs.com			
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>YEAR 1 (2025-2026)</b>	<b>YEAR 2 (2026-2027)</b>	<b>YEAR 3 (2027-2028)</b>	<b>YEAR 1 (2025-2026)</b>	<b>YEAR 2 (2026-2027)</b>	<b>YEAR 3 (2027-2028)</b>	
<b>1</b>	<b>REGULAR TIME HOURLY RATES</b>	<b>START AND END TIMES:</b>	7AM - 4PM			7AM - 4PM		
		<b>SUPERVISOR:</b>	\$132.00	\$136.00	\$141.00	\$180.00	\$189.00	\$198.45
		<b>TRADEPERSON:</b>	\$127.00	\$131.00	\$135.00	\$162.00	\$170.10	\$178.60
		<b>APPRENTICE:</b>	\$107.00	\$111.00	\$115.00	\$146.00	\$153.30	\$161.00
		<b>LABORER:</b>	\$107.00	\$111.00	\$115.00	\$140.00	\$147.00	\$154.35
		<b>OTHER:</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>2</b>	<b>PREMIUM TIME HOURLY RATES</b>	<b>START AND END TIMES:</b>	4PM - 7AM, M-F and all day Saturday and Sunday			4PM - 7AM, M-F and all day Saturday		
		<b>SUPERVISOR:</b>	\$188.00	\$195.00	\$200.00	\$263.00	\$276.15	\$290.00
		<b>TRADEPERSON:</b>	\$181.00	\$187.00	\$193.00	\$216.00	\$226.80	\$238.15
		<b>APPRENTICE:</b>	\$152.00	\$157.00	\$162.00	\$181.00	\$190.05	\$199.55
		<b>LABORER:</b>	\$152.00	\$157.00	\$162.00	\$215.00	\$225.75	\$237.05
		<b>OTHER:</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>3</b>	<b>HOLIDAY TIME HOURLY RATES</b>	<b>NOTES:</b>	includes Sunday					
		<b>SUPERVISOR:</b>	\$244.00	\$253.00	\$261.00	\$325.00	\$341.25	\$358.30
		<b>TRADEPERSON:</b>	\$235.00	\$243.00	\$251.00	\$315.00	\$330.75	\$347.30
		<b>APPRENTICE:</b>	\$198.00	\$205.00	\$211.00	\$240.00	\$252.00	\$264.60
		<b>LABORER:</b>	\$198.00	\$205.00	\$211.00	\$235.00	\$246.75	\$259.10
		<b>OTHER:</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>4</b>	<b>PERCENTAGE MARKUP ON MATERIALS:</b>	18%	18%	18%	20%	20%	20%	

AWARDED VENDORS:		Dutchess Tekcon Industries, Inc. 42 Noxon Road Poughkeepsie, NY 12603 Contact: Mary Beth Nocket 845-452-4594 nocket7@outlook.com			Energy Management Technologies 5 Hemlock Street Latham, NY 12110 Contact: David O'Connor 518-937-0770 doconnor@emtechcontrols.com			
		YEAR 1 (2025-2026)	YEAR 2 (2026-2027)	YEAR 3 (2027-2028)	YEAR 1 (2025-2026)	YEAR 2 (2026-2027)	YEAR 3 (2027-2028)	
ITEM #	DESCRIPTION	YEAR 1 (2025-2026)	YEAR 2 (2026-2027)	YEAR 3 (2027-2028)	YEAR 1 (2025-2026)	YEAR 2 (2026-2027)	YEAR 3 (2027-2028)	
1	REGULAR TIME HOURLY RATES	START AND END TIMES:	8AM - 4:30PM		8AM - 4:30PM			
		SUPERVISOR:	\$135.00	\$135.00	\$135.00	\$155.00	\$158.00	\$161.00
		TRADESPERSON:	\$120.00	\$120.00	\$120.00	\$148.00	\$151.00	\$154.00
		APPRENTICE:	\$95.00	\$95.00	\$95.00	\$125.00	\$128.00	\$129.00
		LABORER:	N/A	N/A	N/A	N/A	N/A	N/A
	OTHER:	N/A	N/A	N/A	N/A	N/A	N/A	
2	PREMIUM TIME HOURLY RATES	START AND END TIMES:	4:30PM - 8AM and all day Saturday and Sunday		4:30PM - 7AM			
		SUPERVISOR:	\$202.50	\$202.50	\$202.50	\$217.00	\$221.00	\$225.00
		TRADESPERSON:	\$180.00	\$180.00	\$180.00	\$207.00	\$211.00	\$216.00
		APPRENTICE:	\$142.50	\$142.50	\$142.50	\$175.00	\$178.00	\$182.00
		LABORER:	N/A	N/A	N/A	N/A	N/A	N/A
	OTHER:	N/A	N/A	N/A	N/A	N/A	N/A	
3	HOLIDAY TIME HOURLY RATES	NOTES:						
		SUPERVISOR:	\$270.00	\$270.00	\$270.00	\$263.00	\$268.00	\$274.00
		TRADESPERSON:	\$240.00	\$240.00	\$240.00	\$251.00	\$256.00	\$262.00
		APPRENTICE:	\$190.00	\$190.00	\$190.00	\$212.00	\$216.00	\$221.00
		LABORER:	N/A	N/A	N/A	N/A	N/A	N/A
	OTHER:	N/A	N/A	N/A	N/A	N/A	N/A	
4	PERCENTAGE MARKUP ON MATERIALS:	20%	20%	20%	25%	25%	25%	

<b>AWARDED VENDORS:</b>		<b>Hauser Bros., Inc.</b> 17 Old Schoolhouse Lane Orangeburg, NY 10962 Contact: Timothy M. Hauser 845-359-1881 thauser@hauserbros.com			<b>Integrity Mechanical, Inc.</b> 15 Commercial Avenue Highland, NY 12528 Contact: Joseph Kulaga 845-883-6004 info@integritymechanicalny.com			
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>YEAR 1 (2025-2026)</b>	<b>YEAR 2 (2026-2027)</b>	<b>YEAR 3 (2027-2028)</b>	<b>YEAR 1 (2025-2026)</b>	<b>YEAR 2 (2026-2027)</b>	<b>YEAR 3 (2027-2028)</b>	
<b>1</b>	<b>REGULAR TIME HOURLY RATES</b>	<b>START AND END TIMES:</b>	7AM - 3:30 PM		7AM - 4:30PM			
		<b>SUPERVISOR:</b>	\$150.00	\$155.00	\$160.00	\$185.00	\$185.00	\$188.00
		<b>TRADESPERSON:</b>	\$181.00	\$185.00	\$189.00	\$145.00	\$148.00	\$151.00
		<b>APPRENTICE:</b>	\$146.00	\$150.00	\$154.00	\$105.00	\$108.00	\$110.00
		<b>LABORER:</b>	\$168.00	\$171.00	\$174.00	\$122.00	\$125.00	\$128.00
		<b>OTHER:</b>	\$50.00	\$53.00	\$56.00	N/A	N/A	N/A
<b>2</b>	<b>PREMIUM TIME HOURLY RATES</b>	<b>START AND END TIMES:</b>	3:30PM - 7AM		4:30PM - 6:30AM			
		<b>SUPERVISOR:</b>	\$225.00	\$232.50	\$240.00	\$277.50	\$277.50	\$282.00
		<b>TRADESPERSON:</b>	\$271.50	\$274.50	\$278.50	\$217.50	\$222.00	\$226.50
		<b>APPRENTICE:</b>	\$219.00	\$222.00	\$225.00	\$157.50	\$162.00	\$165.00
		<b>LABORER:</b>	\$252.00	\$255.00	\$258.00	\$183.00	\$187.50	\$192.00
		<b>OTHER:</b>	\$75.00	\$78.00	\$81.00	N/A	N/A	N/A
<b>3</b>	<b>HOLIDAY TIME HOURLY RATES</b>	<b>NOTES:</b>				includes Good Friday and the Friday after Thanksgiving		
		<b>SUPERVISOR:</b>	\$300.00	\$310.00	\$320.00	\$277.50	\$277.50	\$282.00
		<b>TRADESPERSON:</b>	\$362.00	\$370.00	\$378.00	\$290.00	\$296.00	\$302.00
		<b>APPRENTICE:</b>	\$292.00	\$298.00	\$306.00	\$210.00	\$216.00	\$220.00
		<b>LABORER:</b>	\$336.00	\$342.00	\$348.00	\$244.00	\$250.00	\$256.00
		<b>OTHER:</b>	\$100.00	\$103.00	\$106.00	N/A	N/A	N/A
<b>4</b>	<b>PERCENTAGE MARKUP ON MATERIALS:</b>	15%	15%	15%	25%	25%	25%	

**AWARDED VENDORS:**

**Trane US, Inc.**  
 301 Old Niskayuna Road  
 Latham, NY 12110  
 Contact: Kyle Rose  
 845-443-0182  
 kyle.rose@tranetechnologies.com

ITEM #	DESCRIPTION	YEAR 1 (2025-2026)	YEAR 2 (2026-2027)	YEAR 3 (2027-2028)	
1	REGULAR TIME HOURLY RATES	START AND END TIMES:	8AM - 4:30PM		
		SUPERVISOR:	\$265.00	\$281.00	\$298.00
		TRADESPERSON:	\$225.00	\$239.00	\$253.00
		APPRENTICE:	\$225.00	\$239.00	\$253.00
		LABORER:	\$225.00	\$239.00	\$253.00
		OTHER:	\$225.00	\$239.00	\$253.00
2	PREMIUM TIME HOURLY RATES	START AND END TIMES:	4:30PM - 8AM		
		SUPERVISOR:	\$398.00	\$422.00	\$447.00
		TRADESPERSON:	\$338.00	\$358.00	\$380.00
		APPRENTICE:	\$338.00	\$358.00	\$380.00
		LABORER:	\$338.00	\$358.00	\$380.00
		OTHER:	\$338.00	\$358.00	\$380.00
3	HOLIDAY TIME HOURLY RATES	NOTES:			
		SUPERVISOR:	\$530.00	\$562.00	\$596.00
		TRADESPERSON:	\$450.00	\$477.00	\$506.00
		APPRENTICE:	\$450.00	\$477.00	\$506.00
		LABORER:	\$450.00	\$477.00	\$506.00
		OTHER:	\$450.00	\$477.00	\$506.00
4	PERCENTAGE MARKUP ON MATERIALS:	27.5%	30.0%	32.5%	