

COUNTY OF DUTCHESS

RFB-DCP-56-26

Police and County Vehicle Upfit Parts and Installation

TERM: July 20, 2026 through June 30, 2027 with four (4) one (1) year renewal options

AWARDED VENDORS:				PRIMARY VENDOR		SECONDARY VENDOR		TERTIARY VENDOR	
				TCD Cellular Communications, Inc. dba The Cruisers Division 420 Mount Pleasant Avenue Mamaroneck, NY 10543 Contact: Gary Gerstein 914-381-7700 gg@copcars.net		Elite Vehicle Systems 4168 Dunroamin Road Wall Township, NJ 07727 Contact: Angel Matias 813-348-4866 bids@danasafetysupply.com		Emergency Vehicle Specialist 24/7, LLC 1518 Route 9, Suite 1 Wappingers Falls, NY 12590 Contact: Paul Herman, 845-206-6435 paul@evs247ny.com	
PARTS						vendor is offering department approved equals for item #s 4, 9, 11-15, 19, 23, 28-31			
ITEM #	PART #	DESCRIPTION	MSRP	% DISCOUNT OFF MSRP	UNIT PRICE	% DISCOUNT OFF MSRP	UNIT PRICE	% DISCOUNT OFF MSRP	UNIT PRICE
1	P-FRONT-4	HAVIS- 2015+ TRANSIT MID ROOF	\$2,716.00	60%	\$1,086.40	35%	\$1,765.40	23%	\$2,091.32
2	WGI-F22	HAVIS- MID ROOF 148 WB WINDOW BARS	\$2,169.00	60%	\$867.60	35%	\$1,409.85	23%	\$1,670.13
3	PT-A-604	HAVIS- PRISONER TRANSPORT 4 CAMERA SYPT-A-604	\$4,054.00	60%	\$1,621.60	35%	\$2,635.10	23%	\$3,121.58
4	EB8	WHALEN LEGACY SOLO LIGHTBAR WITH DUO REAR	\$5,503.94	50%	\$2,751.97	50%	\$2,272.00	34%	\$3,632.60
						\$4,544.00	nxt48dualcustom		
5	P-MFK-13	HAVIS- PART. FILLER TRANSIT MR FRONT	\$563.00	60%	\$225.20	35%	\$365.95	23%	\$433.51
6	PT-A-610	HAVIS- DIGITAL RECORDER	\$4,200.00	60%	\$1,680.00	35%	\$2,730.00	23%	\$3,234.00
7	CG-X	CHARGE GUARD	\$115.00	30%	\$80.50	35%	\$74.75	23%	\$88.55
8	PT-A-607	CAMERA INSTALL KIT	\$317.00	60%	\$126.80	35%	\$206.05	23%	\$244.09
9	BLCV2V	WHELEN - CORE VEHICLE TO VEHICLE SYNC	\$371.00	45%	\$204.05	50%	\$278.00	34%	\$244.86
						\$556.00	ENGSYM001		
10									
11	C399	WHELEN- CORE SYSTEM	\$1,411.00	45%	\$776.05	50%	\$768.50	34%	\$931.26
						\$1,537.00	ENGSA5200		
12	SAK75D	WHELEN- SIREN SPEAKER AND BRACKET	\$53.00	45%	\$29.15	50%	\$249.50	34%	\$34.98
						\$499.00	ETSS100J5		
13	CCCTL7	WHELEN- CORE CONTROLLER	\$473.00	45%	\$260.15	50%	\$214.00	34%	\$312.18
						\$428.00	ENGCP18003		
14	C399SP	WHELEN- CORE VEHICLE CABLE	\$189.00	45%	\$103.95	50%	\$210.00	34%	\$124.74
						\$420.00	ENGLNVH0		
15	CEM16	WHELEN- CORE EXPANSION MODULE	\$292.00	45%	\$160.60	50%	\$205.50	34%	\$192.72
						\$411.00	ENGND04102		
16	C-ARM-103	HAVIS- ARMREST	\$222.00	30%	\$155.40	35%	\$144.30	23%	\$170.94
17	MMSU-1	MAGNETIC MIC CLIP	\$39.95	5%	\$37.95	0%	\$39.95	23%	\$30.76
18	C-VS-1012-INUT-2	HAVIS- CONSOLE FOR 2025 AND UP	\$697.00	30%	\$487.90	35%	\$453.05	23%	\$536.69
19	SA315P	WHELEN- SIREN SPEAKER	\$412.00	45%	\$226.60	50%	\$249.50	34%	\$271.92
						\$499.00	ETSS100J5		
20	CG-X	HAVIS- CHARGE GUARD	\$115.00	30%	\$80.50	35%	\$74.75	23%	\$88.55
21	C-HDM-204	HAVIS- COMPUTER POLE MOUNT	\$253.00	30%	\$177.10	35%	\$164.45	23%	\$194.81
22	C-MD-112	HAVIS SLIDING SWING ARM W/ MOTION ADAPTOR	\$391.00	30%	\$273.70	35%	\$254.15	23%	\$301.07
23	BSFW505	I-E FST WCX S/D 5-LT UTILITY	\$838.00	45%	\$460.90	50%	\$659.00	32%	\$569.84
						\$1,318.00	ENFWB00H2T		

AWARDED VENDORS:				PRIMARY VENDOR		SECONDARY VENDOR		TERTIARY VENDOR	
				TCD Cellular Communications, Inc. dba The Cruisers Division 420 Mount Pleasant Avenue Mamaroneck, NY 10543 Contact: Gary Gerstein 914-381-7700 gg@copcars.net		Elite Vehicle Systems 4168 Dunroamin Road Wall Township, NJ 07727 Contact: Angel Matias 813-348-4866 bids@danasafetysupply.com		Emergency Vehicle Specialist 24/7, LLC 1518 Route 9, Suite 1 Wappingers Falls, NY 12590 Contact: Paul Herman, 845-206-6435 paul@evs247ny.com	
	PARTS					vendor is offering department approved equals for item #s 4, 9, 11-15, 19, 23, 28-31			
ITEM #	PART #	DESCRIPTION	MSRP	% DISCOUNT OFF MSRP	UNIT PRICE	% DISCOUNT OFF MSRP	UNIT PRICE	% DISCOUNT OFF MSRP	UNIT PRICE
24	AWD-7040	ACE K9 ACEWATCHDOG PAGING SERVICE	\$895.00	3%	\$868.15	5%	\$850.25	5%	\$850.25
25	HA-FKT10-P	ACEK9 10" WINDOW FAN PS FAN	\$265.00	3%	\$257.05	5%	\$251.75	5%	\$251.75
26	HP-5020	ACEK9 K9 HOT-AND-POP PRO SYSTEM POP	\$1,595.00	3%	\$1,547.15	5%	\$1,515.25	5%	\$1,515.25
27	K9-C26	HAVIS K9 KENNEL INSERT	\$5,118.00	35%	\$3,326.70	35%	\$3,326.70	23%	\$3,940.86
28	ARGCH1	WHELEN- ARGES CONTROLLER	\$352.00	45%	\$193.60	50%	\$138.00	32%	\$239.36
						\$276.00	PWLDC001		
29	ARG54D	WHELEN- ARGES BRACKET KIT FOR TAHOE 2021 AND UP	\$116.00	45%	\$63.80	50%	\$82.00	32%	\$78.88
						\$164.00	PWLBK003		
30	ARGES2	WHELEN- SPOT/FLOOD LIGHT	\$912.00	45%	\$501.60	50%	\$881.50	32%	\$620.16
						\$1,763.00	EWL9111SL		
31	CHOWLER	WHELEN- WECANX LOW-FREQ SIREN AMP W/ TWO SPEAKERS	\$944.00	45%	\$519.20	50%	\$702.50	32%	\$641.92
						\$1,405.00	ETSKLF201		
32									
	LABOR AND OTHER CHARGES								
ITEM #	SERVICE	DESCRIPTION	UNIT PRICE		UNIT PRICE		UNIT PRICE		
33	INSTALLATION	HOURLY LABOR FOR ALL REPAIRS USING	\$145.00		\$95.00		\$95.00		
34	INSTALLATION	HOURLY LABOR FOR EMERGENCY	\$145.00		\$125.00		\$145.00		
35	TRANSPORTATIO	ESTIMATED NUMBER OF MILES BETWEEN	70		126		15		
36	OTHER	installation of radio or computer equipment	n/a		n/a		\$115.00		
37									
38									
39									
40									
41									

AWARDED VENDORS:		PRIMARY VENDOR		SECONDARY VENDOR		TERTIARY VENDOR	
		TCD Cellular Communications, Inc. dba The Cruisers Division 420 Mount Pleasant Avenue Mamaroneck, NY 10543 Contact: Gary Gerstein 914-381-7700 gg@copcars.net		Elite Vehicle Systems 4168 Dunroamin Road Wall Township, NJ 07727 Contact: Angel Matias 813-348-4866 bids@danasafetysupply.com		Emergency Vehicle Specialist 24/7, LLC 1518 Route 9, Suite 1 Wappingers Falls, NY 12590 Contact: Paul Herman, 845-206-6435 paul@evs247ny.com	
MANUFACTURER/CATALOG DISCOUNTS OFFERED							
ITEM #	MANUFACTURER	Complete <u>ONE</u> for each catalog offered		Complete <u>ONE</u> for each catalog offered		Complete <u>ONE</u> for each catalog offered	
		Percent (%) discount off catalog price	Percent (%) mark-up over cost	Percent (%) discount off catalog price	Percent (%) mark-up over cost	Percent (%) discount off catalog price	Percent (%) mark-up over cost
42	Whelen	45%		20%		34%	
43	Havis	35%		35%		23%	
44	Pro Gard	10%		20%		15%	
45	Weather Tech		20%	no bid		no bid	
46	Federal Signal	40%		40%		15%	
47	Unity	50%		40%		10%	
48	Sound Off Signal	30%		50%		46%	
49	RoughCountry / Lift kits		20%	20%		no bid	
50	Diamondback Covers		20%	12%		no bid	
51	Magnum Racks		20%	no bid		no bid	
52	Warn Industries		10%	20%		no bid	
53	HiNT	10%		30%		20%	
54	Arcadian Antenna		20%	no bid		25%	
55	Rockland Custom		15%	5%		no bid	
56	911 Circuits	25%		20%		5%	
57	Redarc Electronics		20%	no bid		no bid	
58	Bearded 3d		20%	no bid		no bid	
59	D & R Electronics		20%	20%		no bid	
60	All other manufacturers		20%	n/a		n/a	
61	Elite Vehicle Solutions	n/a		46%			
62	Gamber	n/a		40%			
63	Setina	n/a		20%			
64	Trov	n/a		15%		32%	
65	Westin	n/a		30%			
66							

See RFB-DCP-56-26 specifications for detailed terms and conditions.