

<p align="center">COUNTY OF DUTCHESS Bid # RFB-DCP-78-18 Assistive Technology Devices/ Durable Medical Equipment for the DC Preschool Special Education Program Term: November 14, 2018 - November 13, 2019 with three (3) one (1) year renewal options EXTENDED THROUGH 11/13/2021 (Westminster Technologies, LLC did not extend past 11/13/2020)</p>							
Awarded Vendor:	Children's Orthotic & Prosthetic Services, Inc. 60 Park Lane, Suite 1 Highland, NY 12528 Contact: Robin Shephard 845-883-3038 childreosandp@optimum.net	Home Health Pavilion, Inc. 5027 Route 9W Newburgh, NY 12550 Contact: Mansoor Haidary 845-926-3228 mansoor@hhpdme.com	Independent Living Aids 137 Rano Street Buffalo, NY 14207 Contact: Karin Danza 716-332-2972 karin@independentliving.com	Oticon, Inc. 580 Howard Avenue Somerset, NJ 08873 Contact Name: Allison Soll 888-684-7331 pediatrics@oticonusa.com	School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133 Contact: Andrew Wlezen 866-323-5465 bids@schoolhealth.com	Sonova USA, Inc. 750 North Commons Drive, Suite 200 Aurora, IL 60504 Contact: Evan Clayton 630-746-2249 evan.claytor@phonak.com schoolhelpdesk@phonak.com	Westminster Technologies, LLC 1702 St. Clair Avenue NE Cleveland, OH 44114 Contact: Ted Klopp 216-325-6960 tklopp@westminstertech.com
Item (s):							
Item 2.01- Durable Medical Equipment							
Durable Medical Equip @ Medicaid Pricing	Yes	Yes	No	NB	NO	NB	NB
Warranty Period:	90 days	Manuf warranty applies	NB	NB	NB	NB	NB
Item 2.02: Seating & Positioning Devices							
Therapeutic Strollers(% over wholesale)	NB	50% over cost		NB		NB	NB
Therapeutic Strollers(% less than MSRP)	NB			NB	10.00%	NB	NB
Wheelchairs (% over wholesale)	NB	50% over cost		NB		NB	NB
Wheelchairs (% less than MSRP)	NB		5.00%	NB	10.00%	NB	NB
Prone Standers (% over wholesale)	NB	50% over cost		NB		NB	NB
Prone Standers (% less than MSRP)	NB			NB	10.00%	NB	NB
Similar & Like Items (% over wholesale)	NB	50% over cost		NB		NB	NB
Similar & Like Items (% less than MSRP)	NB		5.00%	NB	10.00%	NB	NB
Warranty Period:	NB	Manuf warranty applies	60 days from ILS & then manuf's	NB	Manuf warranty applies	NB	NB
Item 2.03 Certified as a Medicaid approved provider.	NO	NO	NO	NO	NO	NO	
Hearing Aids (% over wholesale)	NB	NB		15.00%	NB	*Pricing level S2 per Edu price & policy submitted catalog	NB
Hearing Aids (% less than MSRP)	NB	NB	5.00%		NB		NB
FM Trainers (% over wholesale)	NB	NB		22% to 33%-varies based on product *see Edu Catalog	NB	*Same as above	NB
FM Trainers (% less than MSRP)	NB	NB	5.00%		NB		NB
Warranty Period:	NB	NB	60 days from ILS & then manuf's	3 yr repair & 1 time replacement	NB	Roger -2 yr warranty. All other hearing instru -12 mo warranty	NB
<p align="center">COUNTY OF DUTCHESS Bid # RFB-DCP-78-18 Assistive Technology Devices/ Durable Medical Equipment for the DC Preschool Special Education Program Term: November 14, 2018 - November 13, 2019 with three (3) one (1) year renewal options EXTENDED THROUGH 11/13/2021 (Westminster Technologies, LLC did not extend past 11/13/2020)</p>							
Awarded Vendor:	Children's Orthotic & Prosthetic Services, Inc. 60 Park Lane, Suite 1 Highland, NY 12528 Contact: Robin Shephard 845-883-3038 childreosandp@optimum.net	Home Health Pavilion, Inc. 5027 Route 9W Newburgh, NY 12550 Contact: Mansoor Haidary 845-926-3228 mansoor@hhpdme.com	Independent Living Aids 137 Rano Street Buffalo, NY 14207 Contact: Karin Danza 716-332-2972 karin@independentliving.com	Oticon, Inc. 580 Howard Avenue Somerset, NJ 08873 Contact Name: Allison Soll 888-684-7331 pediatrics@oticonusa.com	School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133 Contact: Andrew Wlezen 866-323-5465 bids@schoolhealth.com	Sonova USA, Inc. 750 North Commons Drive, Suite 200 Aurora, IL 60504 Contact: Evan Clayton 630-746-2249 evan.claytor@phonak.com schoolhelpdesk@phonak.com	Westminster Technologies, LLC 1702 St. Clair Avenue NE Cleveland, OH 44114 Contact: Ted Klopp 216-325-6960 tklopp@westminstertech.com
Item 2.04:							
Communications Devices (% over wholesale)	NB	50% over cost		NB		NB	
Communications Devices (% less than MSRP)	NB		5.00%	NB	10.00%	NB	8-12% & 17%
Warranty Period:	NB	Manuf warranty applies	60 days from ILS & then manuf's	NB	Manuf warranty applies	NB	*see notes
Item 2.05:							
Similar and Like Items (% over wholesale)	NB	50% over cost		NB		NB	NB
Similar and Like Items (% less MSRP)	NB		5.00%	NB	10.00%	NB	NB
Warranty Period:	NB	Manuf warranty applies	60 days from ILS & then manuf's	NB	Manuf warranty applies	NB	NB
Item 2.06:							
LABOR for custom fabrications/hourly charge	\$72.00	\$90.00	NB	NB	NB	NB	NB
Warranty Period:	90 days	Manuf warranty applies	NB	NB	NB	NB	NB
NOTES:				* See bid submittal - vendor included catalog with edu pricing, etc....	See bid submittal for exceptions/ exclusions, order instructions, minimum order requirements, pymt terms, delivery instructions, etc....	* See bid submittal - vendor included catalog with pricing, ordering instructions, S&H charges, etc...	*See bid submittal -Vendor included separate product list with varying discounts and warranties for Item 2.04.

SEE RFB-DCP-78-18 SPECIFICATIONS FOR DETAILED TERMS AND CONDITIONS.